

TRUST FUNDRAISING QUESTIONS: 4 OTHER GROUPS



THIS ONE PAGE WONDER IS PART OF THE TRUST FUNDRAISING QUESTIONS SERIES WHERE WE ANSWER QUESTIONS FREQUENTLY ASKED BY TRUSTS. FURTHER FUNDRAISING MATERIAL IS AVAILABLE AS VIDEOS, REQUEST 'ON DEMAND' FROM BVSC.

HOW WILL YOU WORK WITH OTHER GROUPS?

Gauge what the Must Haves and Would Likes of the funder are. Many funders like to groups compliment each others work rather than replicate it. This funder even states that not collaborating is a reason why funding is withheld. Collaboration can be efficient and put the beneficiaries needs before that of the charity making the application.

WAYS TO WORK WITH OTHERS

The collaboration spectrum can be found [here](#) showing that there are a range of levels you can work with others. Examples are shown below in the circles.

More on working with others can be found [here](#). This page has more on partnership work with a template partnership agreement.

Signposting to complimentary services

Sharing evaluation findings with local/national groups and them sharing with you.

Delivering work together

Sharing resources eg a building

Being a member of a network ([like BVSC's ones](#)) that shares ideas/best practice

BASIC SAMPLE ANSWERS

Our group was formed when community groups and local people recognised the needs of young people on the estate, so from our very beginnings we have been collaborative. Research showed us that there was nothing else like our group, but that there were ways that we could link with other groups.

Now our community youth group works with a local faith group so that we have access to a low cost large room for our youth centre. As this is on a busy estate our posters and their social media attracts people from the estate. Young people are signposted to our work from Social Services and through our work with Bexley Voluntary Services Council (BVSC) a number of voluntary and community groups signpost young people to us. We have had 11 speakers from different voluntary sector groups and the police visit the group in the last year. You can check them out on the Useful Links section of our website.

BVSC's Impact Officer noted how well we work with other groups in her feedback to us, saying: *'Your ability to work with others has strengthened your reach into the community and brings rich benefits to the young people you work with.'*

Demonstrates how you are working with a range of other groups.

Any acronyms are spelt out the first time they are mentioned and the acronym written in brackets. After that the acronym can be used by itself.

Although the answer is mainly about how to work with others there is a hint here are the benefits of working together.

If you are not yet working with other groups then partnership work is encouraged increasingly by funders and you may want to consider this joined up approach. BVSC can help! Contact our Partnerships Officer.

WHO COULD YOU WORK WITH?

Umbrella bodies

Local charities

National charities

International groups

Businesses

Statutory groups like the NHS, Social Services or councils

WHAT NEXT?

Check out the other trust fundraising questions on the Resources part of the website.

Add your answer to your Funding Hub document so that you build a library of answers which can be adapted for the next application.

Funding Hub document: www.bvsc.co.uk/resources/funding-hub-document